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Pioneering Solutions



## Who We Are

We are an Energy Services and Supplies Company providing passionately best in class services, equipment and products to the Oil, Gas, Power and Water Industries in Yemen and extending into the Middle East market.

We are an end-to-end solution provider in selected energy disciplines in which we offer high quality services and expertise to serve our valuable customers in various areas of interest.

Our highly qualified team of business management, specialists, engineers, technicians, consultants and supply chain experts are ready and available in-house or in-coordination with our international and professional business partners to meet every possible challenge being faced by our customer with our able and creative solutions.

With full understanding about the local challenges and the international professional industry standard requirements, we are ready and capable to offer customized and cost effective solutions that shall fit the requirement of our customers regardless of the size and the level of complexity of the project.

Equipped with highly positive attitude, technically sound, customer focused, friendly and excellent communication skills, our well groomed and experienced hands-on teams are capable to become very productive member of any project team.

As part of our group's strictly respected culture, we are as a company committed at all levels to legal and business ethics standards, compliance requirements with real and serious attention to corporate social responsibility and respect to multicultural work environment.



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## About Sabson Group

Sabson group an industry leader.

- Landmark Installations: Steel (SMS & Rolling Mills), Power Plants, Food, Cement, Polystyrene, Limestone, Infrastructure Industries etc.
- ISO certified group Companies.
- Power, Steel & Food Industry alone – fall under the category of Medium /mid size top 10 Companies in the region.
- Total Asset base of group Companies – Match with High & Medium Mid Cap Industries
- Tie up with HIDELECO, Egypt for Major Turnkey EPC Projects, Wartsila or O & M of Power Plants, association with GE in Chemical Technology & Water Treatment Solutions, Oil & Gas & few other Consulting groups viz. M.N.Dastur Co, Adler, Rebon, Sarla technologies etc., for Consultancy & Technical Services.
- With offices & branches at Yemen and in U.A.E, Oman, Saudi, Africa, Jordan, China, Africa to name a few, the Group has excelled in all the activities undertaken so far.
- Total work force of more than 800 employees. Over 150 employees are Managerial & Supervisory staff of various disciplines, 650+ team of Mechanical / Electrical/ Instrumentation Engineers, clerical staff and highly skilled technicians.

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## Introduction Of The Company

The SABSON group is a diversified business group linked to famous business house from Hadramout region, Middle East. The group was started more than 100 years ago in Hadramout and now operating in Yemen, Oman, UAE, Saudi Arabia, Jordan, Eastern Asia & Africa.

The founder of the group Mr. Salem Abdul Rahman Bajersh was a prominent name in the business community in Hadramout province. He started the business of import & export of foodstuff items and fishery products in the year 1910 and concentrated his business in Hadramout state and Aden, the British colony at that time.

After the unification of Yemen in 1990, the group expanded the business to all Middle East Governorates under the name of Salem Abdul Rahman Bajersh & Sons (SABSON) and increased and expanded its activities to satisfy the needs of its valuable customers. The group activities include owning & operating Power, Cement, Steel, Food Processing, Polystyrene Products Plants etc. Additionally the group is involved in trading activities of Commodities, Automobiles, Real Estate to name a few.

SABSON is considered one of the most important trading cores of Southern & Eastern provinces, being the pioneers in establishing intermediate Cement industry in Mukalla & Aden and state of the art Steel and Power plants in Mukalla. In addition, we are one of the biggest leading importers & distributors in Middle East.

Sabson Energy being the youngest member of the group was established to create robust energy arm for the group focusing at serving the Oil & Gas, Power & Water Industries in Middle East with International and professional services quality.

This new company is strongly supported by the group capabilities and well-respected Energy business companies regionally and internationally and Professional business partners from different parts of the Globe.

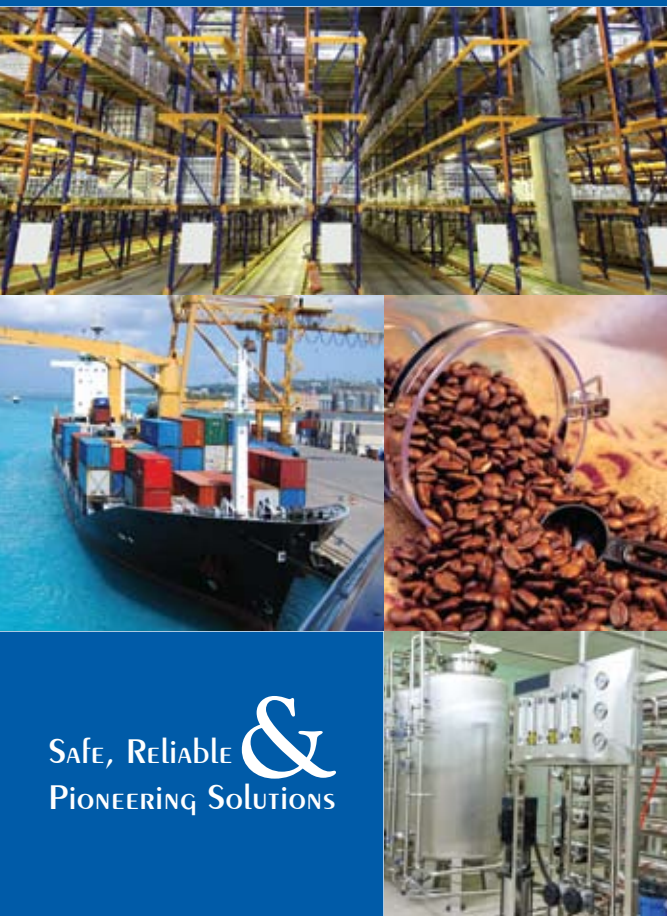
A photograph of an industrial facility, likely a refinery or power plant, at night. The image shows a complex network of pipes, scaffolding, and structural steel, illuminated by bright artificial lights. The sky is dark, and the overall scene conveys a sense of industrial activity and scale.

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## Affiliated Group Companies

- SABSON Investment
- Trofina Foods Factory
- Salalah Macaroni Factory
- SABSON Realestates UAE
- Al Buraq Transport & Zain Taxi
- Bajersh Construction Company
- SABSON Auto Mobile Company
- SABSON (The Holding Company)
- SABSON Marine Services Agency
- SABSON General Trading Company LLC
- The National Limestone Quarry Company
- Mukalla Iron & Steel Company Ltd., (MISC)
- Salalah Food Manufacturing Company LLC
- SABSON Creativeminds (Designing Solutions)
- Mukalla Raysut Cement Company (Cement Plant)
- Hadramout Polystyrene Products Factory (Chemical Plant)
- Hadramout Investment Power Company Ltd., HIPC (Power Plants)

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## Vision & Mission Statement

### Vision

To strive and contribute in leading the efforts of creating professional, healthy and world class energy business environment in the region in establishing an excellent local company capable of providing compliant and international quality services and products to energy market.

To be among the pioneers and best companies that is locally respected and regionally and internationally recognized and accepted as professional company in terms of quality, safety, integrity, ethics, compliance and corporate social responsibility.

### Mission

To strive and be the local company with International quality and standards, successfully become valued and respected by customers and to earn the position of the energy services provider of choice.

We are accomplishing our mission through well established and robust corporate culture and policies and more importantly our talented, highly trained and culturally diverse people and their relentless commitment to quality, customer focus, integrity, and compliance.

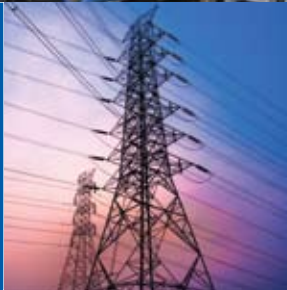
To spare no efforts and work persistently towards best possible career development and personal welfare of our employees and become the employer of choice in the region, a matter that will doubtlessly guarantee us in earning the privileged position of the preferred service provider by energy customers.

## Sabson Today- Capabilities

- Strength & Core Competence in Oil & Gas:
  - EPC/TURNKEY SUPPLY/ All Essential SERVICES
- Manufacturing: (UNDER EXPANSION)
  - Factories at Sharjah-UAE, Salalah-Oman,
    - Hadramout /Aden-Yemen, Africa & Saudi.
- Operation & Maintenance:
  - Presently operating & maintaining all the Plants with the OEM staff and achieving the targeted production.



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## Leadership Through Vision, Growth & Commitment

- 1st IPP in the Country with state of the art technology having established 75 MW extendable to 105 MW in Mukalla, Yemen (June 2010) by name Hadramouth Investment Power Company Ltd. (HIPC). Record Installation in 12 months time period, set to resemble a Model plant.
- 1st to set up a 25km transmission line and in-house T & D systems without dependence on the Public Electricity Corporation for transmitting power to the Sister concern associate Mukalla Iron & Steel Company (MISC).
- 1st from the region to set up Food Industry in the Hamriyah Free Zone, Sharjah-UAE.
- 1st Steel plant in the region with state of the art technology with Steel Melting Shop & Rolling Mill of SIEMENS make.
- 1st being the pioneers in establishing intermediate Cement industry in Mukalla & Aden region.
- 1st to rope in the OEM for operation & maintenance of the Power Plants (IPP).

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## Sabson Energy Today Profile

SABSON ENERGY is an upcoming business consortium, has been set up to undertake and execute Projects in the domains of – Oil & Gas/ Energy, Power Plant Engineering, Procurement & Construction (EPC), Large Distribution and Transmission Network, Operations & Maintenance, Service of Plant & Equipment, OEM Spare Parts Supply, Energy Audit and Technology Evaluation & Technical Services related to medium & large Power Plants, Complete solutions in Water Treatment systems, Chemicals for Plant & Industrial applications and Facilities Management.

We built SABSON ENERGY into the engineering powerhouse it is today trusting a promising future would soon be upon us. This future has arrived and we are quite content participating in it.

We are an end-to-end solutions provider in the above principal disciplines. We have rich experience in these core areas of Project development serving various areas such as Consultancy Services, Owner Engineer Services, Utility Power Generation Management, Operations & Maintenance, Erection & Commissioning Support etc. Our team of Engineers, Technicians & Consultants are highly qualified and groomed to meet challenges in every possible environment. Our services are customizable according to our client's needs, and are aimed at solving most of their core issues in the above fields. No project is too big for us. We are sure, our timely and cost-effective solutions will not only satisfy our customers' needs, but also improve the quality of life for people around us.

We are strongly committed to business and personal integrity and compliance, both in letter and spirit, with applicable regulations and law, through our policies, procedures and awareness programs. Our organization will be a contact hub to cater the complete solutions. Our team possesses hands-on technical experience, as well as excellent communications and people skills that allow them to quickly become productive members of any project team. They bring the kind of expertise and tools needed to help you build a successful business system.

A decorative graphic on the left side of the page. It features a central globe with a world map, surrounded by various energy-related icons: a wind turbine, a solar panel, a lightbulb, and a power transmission tower. The globe is held by a hand, and there are glowing green lines and dots around it, suggesting a global network or energy flow.

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## Business Idea

The promoters conceived the idea owing to the the grim Energy requirements in the Middle East region and have started this enterprise to oversee, lay an emphasis and focus on the following:

- To deliver cost effective quality services to Oil Companies, Utility Corporations/Public Sector Units & Industrial houses for Energy effective solutions, after sales services, and Operations.
- Strong foundation.
- Operating Efficiency and Profitability.
- Building the Company's future by establishing more Projects in the region.
- Contribution to the economy and its people.

## Our Distinguishing Features

- Team of highly educated, talented and dynamic young professionals.
- In-depth understanding of business processes.
- Deep routed industry and alumni network. Alumni network across the verticals helps us in providing high-end quality resources.
- Our consultants possess hands-on technical experience, as well as excellent communications and people skills that allow them to quickly become productive members of any project team. They bring the kind of expertise and tools needed to help you build a successful business system.

## From Feasibility/load/site Study – To Customized Engineering-to Turnkey Project Execution

- PROJECT CENTRIC Offices at Sana'a & Dubai within house capabilities to Execute Turnkey Projects to full fill customer's tailor made needs.
- Highly Experienced Professionals for complete Project Management & Execution.
- Team of experts for Installation, Erection, Testing and Commissioning, fully equipped to handle all Electro-Mechanical Equipment, its Installation & Operation.

A photograph of an industrial facility, likely a power plant or data center. It shows long rows of large, blue, rectangular equipment units. Several workers in blue uniforms and white hard hats are visible, walking along a metal walkway with a grid floor. The ceiling is high and has a translucent, corrugated metal structure.

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## Oil field Services and Supplies

Sabson Energy is capable of providing large range of high quality services, equipment and material. This large range offered covers most of the upstream, midstream and downstream oil and gas activities including but not limited to specialized services, technical assistance, facility management, equipment rental, equipment sale, operating and maintenance services including supply of spare parts from OEM and various other generic or specialized supplies. The services and supplies offered are provided by Sabson Energy solely or in close cooperation with best in class business partners regionally or internationally.

Examples of some of the services and supply packages Sabson Energy is able to offer :

- Close partnership with GE in the area of Water Treatment and Chemical solutions required during various phases of oil production.
- Water Separation and Waste Water Treatment in addition to Water Treatment with the expert support of GE ([www. ge.com](http://www.ge.com))
- Multiphase flow meters (MPFM) and well Testing Services and many other services in close business partnership with reputed OEM's.
- Extensively large range of high quality supplies of equipment and spares from various sources globally.

A collage of four images showing oil field infrastructure: a long pipeline with support structures, an oil rig, several pumpjacks, and a refinery complex.

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## Complete Power generation Solutions

We provide complete power generation solutions starting from consultancy to erecting a complete power plant and operation and maintenance support with full EPC solutions (Power Plant Engineering, Procurement & Construction)

Our core services include:

- Power plants execution from feasibility study to implementation and operations
- Substations Switchyard (Transformers and Switch gears)
- Transmission and Distribution Systems (T & D)
- All types of Power and Control Cables
- I & C systems, System Engineering and SCADA
- System strengthening covering voltage regulations, load flow studies, scheme for obviating unbalanced loads
- Power System Protection
- Energy Audit and efficient assignments
- Small and medium size Power Plant maintenance, up gradation and operation
- Demand side management
- Project development / Design for carbon trade
- Energy audit and efficient assignments
- Equipment rental and temporary power solutions

We have exclusive tie-up with HIDELECO, Egypt to execute all big Electro-Mechanical projects on EPC basis.

A photograph of a high-voltage electrical transmission tower, also known as a pylon, against a clear blue sky. The tower is a complex lattice of steel. Multiple high-voltage power lines are strung across the tower and extend into the distance. The image is positioned on the left side of the slide, partially overlapping a blue background.

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## Facility Management

Sabson Energy offers this new approach in the Yemen and Middle East energy market by which we provide large scope of Facility Management (FM) services, supplies and solutions.

The FM service offering is covering large spectrum of the customer activities from the most simple and routine jobs to the technical and complicated tasks.

Our FM scope includes simple, routine technical and maintenance tasks, complex technical tasks, plant Operation and Maintenance (O&M), gardening, cleaning, expedition, workshop, warehouse, office requirements and works.

Sabson Energy provides good local outsourcing opportunity with regional and international reach who can help the customers economically and efficiently remove their burdens / their non-essential and non-office requirements and works. core activities and allow them to focus on their core business activities and perform them more efficiently.

Sabson Energy FM scope covers almost all customer's outsource-able activities excluding catering and security services.

Sabson Energy can also provide skilled labor for short and long term and for specific project staffing.

A collage of four images: top-left shows a hand holding a globe with icons; top-right shows a modern office interior; middle shows a low-angle view of a skyscraper; bottom shows a modern office interior with a desk and chair.

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## Water Treatment & Chemicals Solutions for Plant & Industrial Applications

SABSON Energy is working in close association with GE in the field of Water Treatment & Chemical Solutions

We have our expertise in this division and can provide complete water solutions ranging from consultancy to installing complete units.

We are also in the field of supplying all the needed spare parts and chemicals used in water treatment. We are authorized distributors for General Electric (GE) in Yemen in this area. Moreover, our company ensures its clients to have the optimum benefit of the GE experts who can provide professional consultancy to them. In short, we are proudly capable of providing high quality water management solutions for for business of all sizes in the entire region.

Further, we provide chemical products that are used in the downstream area in the oil industry. We are also authorized distributors of GE in Yemen pertaining to this field. Along with GE professional experts we provide the best chemical products with more value added services. We provide monitoring service and solutions throughout the association with our customers.

In short we are proudly capable of providing high quality industrial chemical solutions for business of all sizes in the entire region.

A photograph of an industrial water treatment facility, showing large green cylindrical tanks, metal piping, and a walkway with railings.

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## Environment, Safety Equipment & Services

The choices we make for where and how we live have enormous impacts on our well-being economy and natural environment.

We develop and advocate sustainable Environment solutions for our communities in association with independent consulting companies who are in this area of specialization.

We do provide all kind of safety materials through our good business association with different manufacturers and suppliers.

The kind of material supplies include but not limited to

- Eye and Face Protection.
- Respiratory Protection.
- Hand Protection.
- Work Garments.
- Protective Clothing.
- Protective Footwear.
- Communication Equipment's
- Safety Signs.
- Headwear and Head Protection.
- Miscellaneous Equipment.
- Firefighting

(Bonex FR911 is a revolutionary product in firefighting that can put out the fire fast with a new Japanese's technology tanks. The product needs no training nor maintenance with self life of five years. SABSON is the sole distributor in the region).



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## Electro - Mechanical Supplies & Services

We do provide all kind of Electro Mechanical Materials with rich business association with reputed OEM'S and Suppliers.

The Kind of material supplies include:

- Pipes
- Flanges
- Gaskets
- Pumps
- Fittings
- Compressors
- Stud Bolts
- Measurement System
- Valves
- Power & Control Cables
- Testing Equipment
- Switchgears & Transformers
- Power Systems Equipment
- C & I Equipment
- Sensors, gauges & Measuring Instruments
- Control System Equipments
- Switch Components
- Miscellaneous Equipment

A photograph of an industrial setting, likely a steel mill, showing a large ladle pouring molten metal. The scene is dimly lit with a strong orange glow from the heat of the metal. Scaffolding and industrial structures are visible in the background.

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## OEM and Other Supplies

We have sophisticated sales team that can provide various kinds of quality products. Our main supplies include but not limited to

- Automotive Spares & Lubricants
- Welding & Cutting Equipment (Special & multipurpose Machines, Electrodes & Accessories)
- Industrial Tools (Drilling, Electric, Pneumatic & Hydraulic Tools)
- Workshop Tools & Equipment
- Hand & Machine Tools
- OEM spare parts including Plant and its associated auxiliaries

A photograph of a welder in a blue protective suit and mask, working on a metal structure. Bright sparks are flying from the welding point. The image is split into four quadrants by a white crosshair.

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## Consulting and Training Services

To improve the efficiency and flexibility of operations, we help customers in developing innovative strategies, understanding market dynamics, improving operations, improving energy efficiency, optimizing their supply chains and integrating information technology from the shop-floor to the top-floor. With its deep and rich knowledge about the business environment and through its experts and contracted resources, Sabson Energy provides international standard Consultancy services to local or international clients.

Such consultancy services cover generic business consulting and highly specialized technical consulting services. These services are provided by Sabson Energy solely or in close cooperation and business partnership with specialized firms and companies. Few of our business associates who are internationally renowned in their respective areas of expertise with whom we are working include Adler, Rebon, M.N.Dastur & Company (P) Ltd., Sarala Technologies etc.

Sabson Energy has also the capability to conduct specialized training courses at all levels of work. Having Partnerships with several specialized international training institutions enable Sabson Energy to cover all the below scope, for example:

- Managerial scope
- Specialized Technical scope
- Environment and Safety scope

With our Professional Consultants and Trainers, we can conduct the courses at the Company Sites, any desired Governorates or Overseas.

### Our Consulting and Training Courses include

Technical Software Training such as SCADA & HMI systems, Batch Solutions, MES, ERP Data Integration, PLC's, System Trouble Shooting, Relay logics & Protection Coordination, Quality & Safety Audit Systems etc

## Other Range Of Services

- Design & Engineering
- Construction Management
- Inspection & Quality Assurance
- Operation Management/Assistance
- Business & Technology Consulting
- System Studies

## Expanding Capacities For Growth

- Industrial growth paving way for Economy growth.
- Earning visibility to drive growth.
- Financial support not an issue for growth.

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## Company Goals

- High Quality Services & Supply package for Oil & Gas industry
- Create, own, manage and operate plants and accessories in the Oil & Gas/Energy field & Water treatment solutions.
- Ownership and the establishment, Operation and Management of Investment projects, Industrial, Commercial and other sole or shared with third parties.
- Any other purposes that will directly or indirectly to the achievement of all activities related to its purposes and complementary to achieve its goals.
- Sale and rental of electric power.

A photograph of an industrial facility, likely a water treatment plant. In the foreground, there are yellow metal railings and walkways. In the background, there are large blue cylindrical storage tanks. Further back, a city skyline with several tall buildings is visible under a clear blue sky. Mountains are also visible in the distance.

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## Promoters

Some of the SABSON group Companies are actively working with major Financial Institutions, Industrial Houses and Government Agencies like CAC Bank, Yemen Social Security Organization in addition to Regional and International Funding Organizations like Arab Fund for Economic and Social Development (AFESD), a premier financial Institution formed for the purpose of infrastructure and industrial development in the Gulf region.

## Promoters' Details

### SABSON GROUP

- Sabson Group of Companies established in Yemen is a century old company and came into prominence since the last three decades. Sabson group of companies are engaged in various Industrial, Manufacturing & Production centers, Tradeoff and other activities catering to the need of the local demands & Middle East requirements.
- The group is controlled and managed by the Bajersh Family who are into the business since more than 100 years.

## Promoters' Details Of Group Companies

Some of the SABSON group Companies are actively working with major Local Financial Institutions, Industrial Houses and Government Agencies like CAC Bank, Yemen Social Security Organization in addition to Regional and International Funding Organizations like Arab Fund for Economic and Social Development (AFESD), a premier financial Institution formed for the purpose of infrastructure and industrial development in the Gulf region.

## Ethics Statement

- Honesty & Integrity.
- Consumer Focus.
- Process & System Based approach.
- Earn trust through ethical and fair business practices with all Promoters & Stake holders.
- Achieve growth along with ecological balance.
- We are strongly committed to business and personal integrity and compliance, both in letter and spirit, with applicable regulations and law, through our policies, procedures and awareness programs.

## Core Values

- Our core values are the basis for our judgments and activities. We value: PEOPLE, INTEGRITY and PERFORMANCE.
- To delve on the available 'resources' to develop the right techniques, systems, tools, etc. to maximize returns and take fool proof measures by adopting a more careful, more fact & tactful based approach and by making the task a priority.

## Management

- The management of the company is in the hands of industry experts and highly qualified / trained team with good ethical record and rich experience in various energy fields and specialties. The team is supported by the group management and the professional teams of the regional and international business partners group.
- Has earned trust through ethical and fair business practices with all Stake holders.

## HSE, Quality Policy

### Health, Safety, Environment, and Quality Policy Statement.

It is the policy of SABSON ENERGY Co. Ltd to conduct all business activities in a responsible manner, which assures the health, safety and security of people, preservation of the environment, quality of the product/services and compliance with all applicable health, safety, environmental, security, legal, quality and regulatory requirements in countries where we operate.

To achieve this business ethic, we utilize Health, Safety, Environmental, and Quality (HSEQ) management systems that are designed to:

- Provide a framework that will comply with client requirements
- Assign clear roles and responsibilities regarding HSEQ
- Identify, analyze and effectively manage all risks arising from SABSON ENERGY activities
- Provide systems of work, appropriate technology, tools, and procedures that meet appropriate performance standards

Maintain a constant vigilance and readiness to prevent and, where required, respond to and effectively manage emergencies

- Continually monitor and improve our HSEQ systems and performance, including reducing and preventing pollution, through an on-going review of our objectives, targets, metrics, system gaps, and implementation of proper corrective and preventative actions.
- These will be the guiding principles in our execution philosophy, procedures and commercial agreements.

This policy is applicable to all projects, operations, subcontractors and SABSON ENERGY Co. Ltd personnel Worldwide.